

Membership information

We highly appreciate your interest in becoming a member of Futouris and would be pleased to welcome you as a new “Futourist”! For your better understanding, we wish to provide you with several information on the general procedures and workflows of the Futouris association. Please do not hesitate to contact the Futouris operational office in case of further requests or meet us in our office in Hamburg for a personal consultation.

1. Prior information and application for membership

- The Executive Board and the Managing Directors of Futouris are pleased to outline our projects work and the cooperation with the member companies of Futouris in your organization. Please contact us for an individual appointment.
- Please complete the form “application for membership” (see Annex) when applying for a membership of Futouris. The form will be submitted to the Executive Board and a representative of the Scientific Advisory Committee. You will receive a reply to the application for membership within 14 days.

2. Articles of association and membership contribution rules

- Futouris is a registered non-profit association. The articles of association (see Annex) build the foundation of our work. For member companies with permanent residence in Germany, the membership fee is, as a donation, tax-deductible.
- The membership fees depend on the number of employees. The total number is calculated based on the number of full-time positions.

Membership for tourism companies		
	Number of employees (full-time positions)	Membership fee
A	Max. of 15	1.750 €
B	16 – 50	5.000 €
C	51 – 100	8.500 €
D	101 – 5000	15.500 €
E	> 5000 employees or turnover > 1 Milliarde	20.000 €
Membership for travel agencies		
Travel agencies		1.200 €
Travel agencies, who are member of QTA /LCC		1.000 €
Passive membership for travel agencies		500 €

- The membership fee for tourism companies is charged per brand. Legal persons that apply for a membership with several brands pay the simple membership fee for every brand. In the general meeting, every brand accounts for one vote.

3. Project cooperation

a. Industry projects

- In industry projects, all member companies of Futouris closely cooperate by developing the project content and pooling financial resources. The member companies jointly set the focus of an industry project in the general meeting.
- A share of their membership fee is allocated to the industry project.
- Once admitted as a member of Futouris, the Futouris team will provide you with a widespread introduction into the current projects. The team will also point out opportunities for your organization to make use of the knowledge which has been acquired in the industry project.

b. Sponsorship projects

- In addition to the joint project development of industry projects, we provide every member company with the possibility to design a tailored sponsorship project. All our projects are independently reviewed and run through a detailed accreditation process which is carried out by the Scientific Advisory Committee of Futouris.
- A share of the membership is allocated to a sponsorship project. Sponsorship projects generally have a higher volume and member companies grant additional funding to their development.
- If you prefer to first become involved in industry projects only and you do not (yet) wish to realize a sponsorship project, the reserved share of the membership fee for the sponsorship project can be allocated to the current industry project.

c. Member matching

- For a sound start with Futouris, we offer every new member a “member matching”. To this end, we explain in detail how you can benefit from existing project results of Futouris to make your organization more sustainable and we submit several project ideas for potential sponsorship projects.

4. Cooperation and knowledge exchange in the Futouris network

a. Monthly conference calls

A member conference call is held every first Friday of each month at 9.30 am (CEST). The Futouris team will provide you with the agenda and login information one day in advance. During the call, the Futouris team will inform you on current project developments and coming events. Business language for the monthly conference calls as well as the annual meeting and strategy meeting are in German. All other calls can be held in English or German.

b. Annual General Meetings

The Annual General Meeting is held once a year, on the Tuesday before ITB Berlin. Next meeting will be on 3 March 2020 in Berlin. Participants are the Futouris member companies, the Executive

Board, the team and the Scientific Advisory Committee. The purpose of the Annual General Meeting is to review the activities of the association of the previous year, to issue the financial statement and to present the budget plan for the coming year. The Scientific Advisory Committee also gives impetus for the future work of the association.

c. Strategy Meetings

The Strategy Meeting is a two-day event which is held in September or October of each year. The Strategy meeting is the “Futouris innovation factory“. In this setting, we devise new ideas and develop cooperation opportunities as well as project approaches for more sustainability in tourism. Participants are the Futouris member companies, the Executive Board, the team and the Scientific Advisory Committee.

d. Sustainability exchange

Futouris frequently cooperates with the Scientific Advisory Committee to offer sustainability coaching and to provide a platform for the member companies to exchange best practice examples from their organization. The sustainability exchange takes place during the General Annual Meetings and/or the Strategy Meetings.

We look forward to a future cooperation and joint projects!

Sincerely,

Your Futouris Executive Board and Team.